

Student Insurance Case Study

Westerhaus Management in support of Student Insurance a division of UICI provided Project Management Services on this 65,000 SF project which included the following:

- Construction Administration
- Migration Management
- Project Close-Out

Highlights of Westerhaus Management Project Management Services for Student Insurance included the following:

- Provided the client a budget template which was instrumental in assisting Student Insurance with the development of a detailed comprehensive budget.
- Developed a detailed project schedule for the overall implementation of the voice and data system for Student Insurance.
- Established project meeting agenda items.
- Authored Project Work list to drive necessary executive decisions throughout the project.
- Negotiated Change Orders on the behalf of Student Insurance.
- Instrumental in identifying \$28,000 in credits the landlord owed Student Insurance.
- Counseled Student Insurance to hire a voice and data consultant to design and oversee the installation of their voice and data system.
- Attended and chaired all project meetings.
- Created competition for the sale and liquidation of old office furniture and data center equipment for Student Insurance.
- Westerhaus Management negotiated and/or found cost savings which exceeded our Project Management Fees.



"I want to thank you for the outstanding job you did in supporting Student Insurance in its recent move to our new location..."

"You took on this project and immediately hit the ground running. Your coordination of the weekly meetings and hands-on management of the general contractor and vendors was exceptional. I know that without your oversight of this project, we would have never met our move-in date. This was no small task and your attention to even the smallest details from start-up through finalizing the punch list was excellent..."

"...Should I have the occasion to move an operation in the future, you will be the first person I call..."

Emmanuel J. Pendola
President
Student Insurance